

Atlanta Continuum of Care

Introduction

Partners for HOME (“PfH”), on behalf of the Atlanta Continuum of Care (CoC), releases this grant application for a direct service provider to provide rapid rehousing (RRH) services to persons experiencing homelessness in the City of Atlanta. PfH is a nonprofit organization that serves as the Collaborative Applicant for the Atlanta Continuum of Care (CoC) — a Housing and Urban Development (HUD) program that promotes community-wide commitment to the goal of ending homelessness and provides funding for efforts by nonprofit providers and state and local governments to quickly rehouse people impacted by homelessness. Its mission is to coordinate a comprehensive crisis response system to end homelessness in the City of Atlanta.

Applicant Eligibility

Agencies interested in applying for grant funds must meet the following criteria to be considered for consideration:

- Agency must be a registered 501(c)(3) nonprofit organization serving —or willing to serve — clients experiencing homelessness in the City of Atlanta.

Project Overview

This funding opportunity is seeking agencies that can:

1. Provide proactive, home-based, face-to-face case management weekly to monthly, depending on the household's needs. Two times in-person monthly at a minimum.
2. Provide client transportation from hotel or other non-permanent housing to bridge rapid rehousing and permanent housing placements.
3. Assist clients in obtaining any outstanding key documents (ID, BC, SS, disability verification, etc.) and loading them into HMIS.
4. Developing, securing, and coordinating services and obtaining federal, state, and local benefits, including receiving and increasing income
5. Developing an individualized housing and service plan, including planning a path to permanent housing stability.
6. Ensure that all enrolled households transition to self-sufficiency through a progressive engagement model, or if they transition to another subsidy, coordinate and ensure all activities in the transition.
7. Communicate with property management to facilitate move-in and ongoing general facilitation between property management and client tenant counseling and mediation with property to maintain housing stability.
8. Assist clients with furnishing units, securing food (including food stamps if applicable), etc.
9. Complete all required compliance documents in a timely manner.
10. Work with outreach and navigation teams for client hand-off to this project.

Project Outcomes

Agencies will be measured by the following outcomes:

1. 100% of households enrolled in rapid rehousing will be completely “document ready” (ID, SSC, and BC, all uploaded to HMIS) within 60 days of program enrollment.
2. 100% of households will have a housing stability plan entered in HMIS.
3. 80% of leased-up households will exit to a positive destination.
4. 80% of households that exit RRH to a positive destination will not become homeless again within 2 years.
5. 65% of households increase or obtain income and/or mainstream (income from non-employment) benefits during program enrollment.

Anticipated Award

An award amount of approximately \$1,177,000.00 is available for this grant.

General Information

This section will be reviewed internally by the Partners for HOME Finance team and external reviewers.

This **Rapid Rehousing** funding opportunity is part of the Atlanta CoC homeless response plan. The following documents will be uploaded as part of the application:

- FY23 organizational budget
- Two years of audited financials *or* internal financial statements to include a State of Financial Position (Balance Sheet), Statement of Activities(Profit & Loss)
- Financial Policies and Procedures (organizations funded by PfH in the past 12 months do not need to submit)
- Budget with a budget narrative
- Match verification letters or commitments
- Data Quality Report for the period of October 1, 2023 - December 31, 2023.

* 1. Organization and Contact Information

Name of Organization	<input type="text"/>
Organization Tax ID (EIN)	<input type="text"/>
Organization Founding Year	<input type="text"/>
Application Contact Name	<input type="text"/>
Application Contact Email	<input type="text"/>
Application Contact Phone Number	<input type="text"/>

Threshold Section

2. Conflicts of Interest. Does your agency have any conflicts of interest to disclose? If yes, please detail it here. If no, please enter N/A.

* 3. **HMIS:** Will your organization use ClientTrack or a DV comparable database for this project?

- We currently use ClientTrack or a DV comparable database and will use it for this project.
- We do not currently use ClientTrack or a DV comparable database but will use it for this project.
- We do not currently use ClientTrack or a DV comparable database and will not use it for this project.

Experience Section (30 points total)

* 4. **Length of Experience.** How long has the organization provided homeless services in the below CoCs?

Atlanta CoC	<input type="text"/>
Balance of State	<input type="text"/>
Cobb CoC	<input type="text"/>
DeKalb CoC	<input type="text"/>
Fulton CoC	<input type="text"/>
Other CoC (Please share name and years)	<input type="text"/>

5. **Current Experience.** Does the agency have a current project in HMIS that is similar to the project category being applied for? If yes, please share the HMIS project name. If no, please enter N/A.

6. **Subpopulation Experience.** Please check all subpopulations your agency has experience with:

- Domestic Violence
- Youth
- LGBTQ+
- Veterans
- Families
- Chronic

* 7. **Team Contacts.** List the name and title of staff contacts in the following areas:

Administration (person responsible for organization management)

Finance (person responsible for grants management and submitting expenses)

Programs (person responsible for leading and managing project implementation)

Performance (person responsible for monitoring HMIS data, project outcomes and submitting performance reports)

* 8. **Housing First.** Give a specific example of how your organization incorporates Housing First when working with clients. If your agency does not currently incorporate Housing First with clients, how will you incorporate this practice model in the proposed project? (1,000 character limit)

* 9. **Cultural and Linguistic Competencies.** Give a specific example of how your organization incorporates cultural and linguistic competencies when working with clients. If your agency does not currently incorporate cultural and linguistic competencies with clients, how will you incorporate this practice model in the proposed project? (1,000 character limit)

* 10. **Trauma-Informed Care.** Give a specific example of how your organization incorporates trauma-informed care when working with clients. If your agency does not currently incorporate trauma-informed care competencies with clients, how will you incorporate this practice model in the proposed project? (1,000 character limit)

* 11. **Racial Equity.** Give a specific example of how Black and Indigenous People of Color (BIPOC) inform decision-making of the organization. (1,000 character limit)

* 12. **Racial Equity.** What percentage of the agency's Board, Leadership and Program Staff identify as a BIPOC?

Board

Staff Leadership

Program Staff

* 13. **Lived Expertise.** Give a specific example of how persons with lived expertise (PLE) inform decision-making of the organization. (1,000 character limit)

* 14. **Lived Expertise.** What percentage of the agency's Board, Leadership and Program Staff identify as PLE?

Board

Staff Leadership

Program Staff

* 15. **Sustainability.** Describe the organization's plan to financially sustain this project when the grant ends. Please include details for maintaining services and staff necessary for clients to remain enrolled in the project.

* 16. **Financial Management.** Describe your organization's ability to manage grant funds. Include software used to aid in isolating grant expenses and revenues as well as procedures for reporting financial updates to funders. (1,000 character limit)

* 17. **Grant Management.** Has your organization lost funding from the Atlanta CoC in the past? Please share details that led to the loss of funds. **This may be verified.**

* 18. **Grant References.** Please provide two separate references for a past grant awarded to the agency. These references cannot be the Atlanta CoC. **This may be verified.**

Grantor 1 Name

Grantor 1 Point of Contact

Point of Contact 1 Email

Point of Contact 1 Phone

Amount of Grant 1

Purpose of Grant 1

Grantor 2 Name

Grantor 2 Point of Contact

Point of Contact 2 Email

Point of Contact 2 Phone

Amount of Grant 2

Purpose of Grant 2

Project Details and Reporting

This section references project components from the Atlanta CoC's Data Quality Plan. This section will be reviewed internally by the Partners for HOME Programs team and external reviewers..

Project Section (35 points total)

* 19. **RRH**. Describe the agency's plan for implementing the program components listed below. Please provide a detailed and concise explanation with examples of how your agency will:

1. Provide proactive, home-based, face-to-face case management weekly to monthly, depending on the household's needs.

Two times in-person monthly at a minimum.

2. Provide client transportation from hotel or other non-permanent housing to bridge rapid rehousing and permanent housing placements.

3. Assist clients in obtaining any outstanding key documents (ID, BC, SS, disability verification, etc.) and loading them into HMIS.

4. Developing, securing, and coordinating services and obtaining federal, state, and local benefits, including receiving and increasing income.

5. Developing an individualized housing and service plan, including planning a path to permanent housing stability.

6. Ensure that all enrolled households transition to self-sufficiency through a progressive engagement model, or if they transition to another subsidy, coordinate and ensure all activities in the transition.

7. Communicate with property management to facilitate move-in and ongoing general facilitation between property management and client tenant counseling and mediation with property to maintain housing stability.

8. Assist clients with furnishing units, securing food (including food stamps if applicable), etc.

9. Complete all required compliance documents in a timely manner.

10. Work with outreach and navigation teams for client hand-off to this project.

* 20. **Project Ramp Up.** How long will it take the agency to ramp up for this project after grant execution (e.g. hire and train staff, provide coverage for current staff, etc.)

1-30 days

31-60 days

61-90 days

* 21. **Project Ramp Up.** Provide a detailed timeline of how the agency will ramp up after grant execution. Include details about filling vacant staff roles, training of new staff and staff coverage during the ramp up period.

* 22. **Project Outcomes.** Describe the organization's internal processes for reaching the below project outcomes. Please provide a detailed explanation with examples of how your agency will reach the following goals:

1. 100% of households enrolled in rapid rehousing will be completely "document ready" (ID, SSC, and BC, all uploaded to HMIS) within 60 days of program enrollment.

2. 100% of households will have a housing stability plan entered in HMIS.

3. 80% of leased-up households will exit to a positive destination

4. 80% of households that exit RRH to a positive destination will not become homeless again within 2 years.

5. 65% of households increase or obtain income and/or mainstream (income from non-employment) benefits during program enrollment.

* 23. **Data Quality.** Does your organization have a RRH Data Quality Report with clients enrolled for the period of October 1 through December 31, 2023? If yes, please upload a report that includes **only ONE HMIS project** in the report.

Yes. Please upload report in question 24 to be scored.

No. Please answer question 25.

24. Upload your RRH Data Quality Report for the period of October 1 through December 31, 2023. **Name this document "RRH Data Quality Report."**

Upload this document in PDF format. Maximum file size is 16MB.

Choose File

Choose File

No file chosen

25. **Data Quality.** If your organization ***does not have*** a RRH Data Quality Report for the period of October 1 through December 31, 2023, explain how you will adhere to the following Atlanta CoC Data Quality Plan components. (250 character limit)

Having an error rate of less than 5% for data elements.

Enrolling clients into project within 48 operating hours.

Financials

Please attach the following financial documents as part of your application. This section will be reviewed internally by the Partners for HOME Finance team and external reviewers.

Financial Review Section (35 points total)

* 26. Upload your Board-approved, current fiscal year organization budget. **Name this document "Organization Budget."**

Upload this document in PDF format. Maximum file size is 16MB.

Choose File

Choose File

No file chosen

27. Upload the two most recent years of audited financials. **Name this document "Audited Financials."** If an audit was **not completed within the last two years**, please provide the most recent financial statements, including a Statement of Financial Position and a Statement of Activities.

Upload this document in PDF format. Maximum file size is 16MB.

Choose File

Choose File

No file chosen

28. Upload internal financial statements to include a Balance Sheet and Profit & Loss Statement if you do not have audited financials or a Statement of Financial Position and Statement of Activities. **Name this document "Internal Financials."**

Upload this document in PDF format. Maximum file size is 16MB.

Choose File

Choose File

No file chosen

* 29. Upload your financial policies and procedures manual. **Name this document "Financial Policies and Procedures."**

Upload this document in PDF format. Maximum file size is 16MB.

Choose File

Choose File

No file chosen

* 30. **Match.** Ten percent match is required for this funding. This needs to be based on current commitments at the time of project application, covering the requested grant operating period/term, and NOT based on projections. For additional guidance on match funds, please search for "match" on the [FAQs on the HUD Exchange website](#).

If funded, will the project have 10% in-kind match?

Yes

No

* 31. **Match.** Please upload your Match verification letters or commitments. **Name this document "Project Match."**

Upload this document in PDF format. Maximum file size is 16MB.

Choose File

Choose File

No file chosen

* 32. Please upload your RRH project proposal budget using the budget template and a budget narrative. An award amount of approximately \$1,177,000 is available for this grant. **Name this document "Project Budget."**

Upload this document in PDF format. Maximum file size is 16MB.

Choose File

Choose File

No file chosen